



- Company mission and targets
- Tools & Challenges
- Projects



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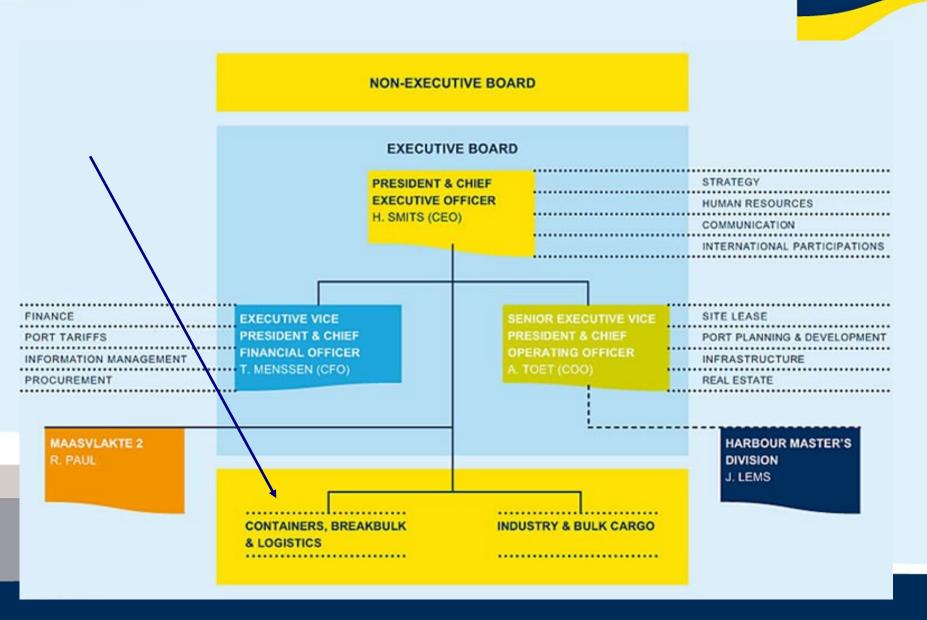
### **History**



- Rotterdam Municipal Port Authority 1932 2004
  - Department of City of Rotterdam
  - Focus on public tasks (safety, infrastructure, employment)
- Port of Rotterdam Authority 2004 current
  - Shareholders: City of Rotterdam (75%) and National Government (25%)
  - Focus on port exploitation and expansion

# **Company structure**





#### **Business Model**



- Port of Rotterdam (PoR)
  - Manager, operator, constructor and developer of port and industrial complex in Rotterdam
  - Effective, safe and efficient handling of shipping
  - Port Management (e.g. Port of Sohar in Oman)
- Landleasing (11,000 hectares)
   Eur. 250 mio
- Portdues (89 kilometres of quay) Eur. 250 mio

# Responsibility







- Company mission and targets
- Tools & Challenges
- Projects

#### **Mission**



- To develop, in partnership, the European world class port.
- Three main themes :
  - sustainability
  - accessibility
  - space



# Container terminals in Rotterdam Development at "Maasvlakte 1 and 2"





### **Space**

# **Growth Expectations Rotterdam**



#### Total throughput

407 million tons

2008 420 million tons (+2,7%)

2030 **800** million tons

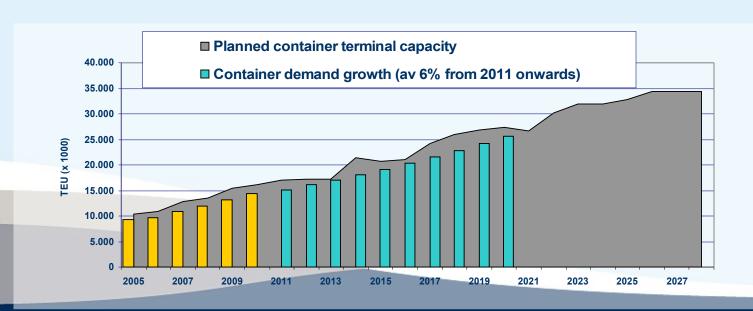
#### Container throughput

10.8 million TEU

10.8 million TEU

2015 **20** million TEU

2030 **30** million TEU



# **Vulnerability A15 corridor**







ROAD





**Containers Maasvlakte** 

2008



**BARGE** 



2035

0,95

**RAIL** 



\* mln TEU

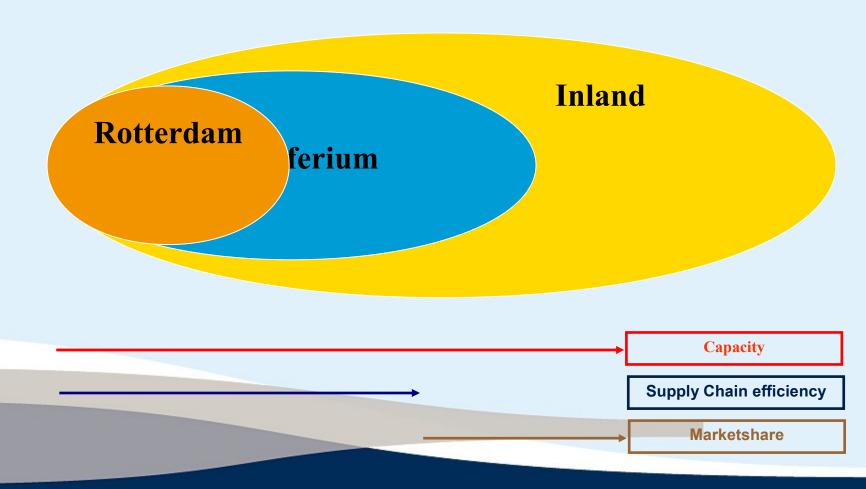
### **Team Logistics**



- Targets:
  - Modal split (45% barge, 20% rail)
  - Supply Chain Efficiency (leadtime container in port)
  - Marketshare (Hamburg Le Havre range)
- Business area's :
  - Inland transport (terminals, operators)
  - Distribution
  - Customs and inspections
  - Shippers, forwarders, logistic service providers

### **Business Area Logistics**







- Company mission and targets
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### **Tools Port of Rotterdam (1)**



#### PRICING / CONTRACT

- Port dues
- Landlease / concessions port area
- Landposition in Wanssum, Alphen a/d Rijn

#### **PARTICIPATIONS**

- Verkeersonderneming (33%) Traffic Management A15
- Keyrail (35%) Infrastructure Management Betuwe
- Portbase (75%) Port Community System

# **Tools Port of Rotterdam (2)**



#### LOBBY

Political support (Masterplan Guterverkehr, local initiatives, EU)

#### PUBLIC CO-OPERATION

- Close co-operation with surrounding cities/towns
- Container Transferium

### **Challenges**



- Current economic downturn
- Lack of reliable market information
- Develop inland capacity at same pace at MV2
- Future scanning of intermodal containers
- Absence of contract relation between deepsea terminal & barge/rail operators
- Mental shift shipping lines, forwarders, shippers!



- Company mission and targets
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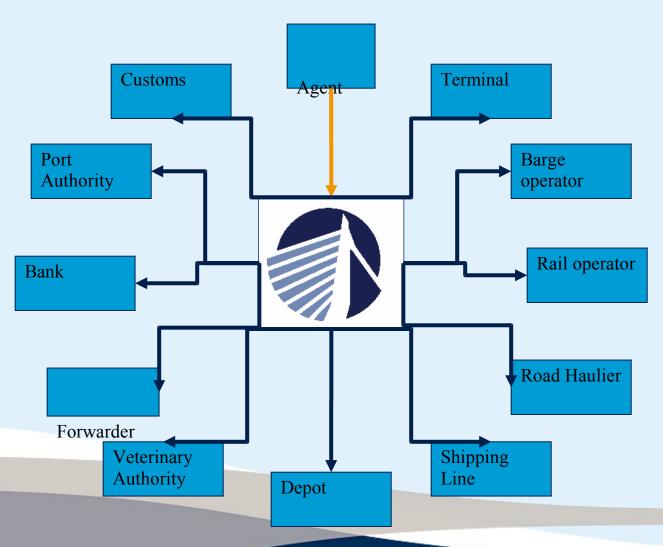
### **Current projects in Rotterdam**



- Capacity :
  - Dedicated on-dock rail/barge facilities
  - Common Rail Terminal / Barge Service Center
- Quality :
  - Port Community System (planningtools barge&rail)
  - Modal split guarantee in terminal concessions MV2
  - In-port Transferia (Botlek & Waalhaven)
  - Etc...

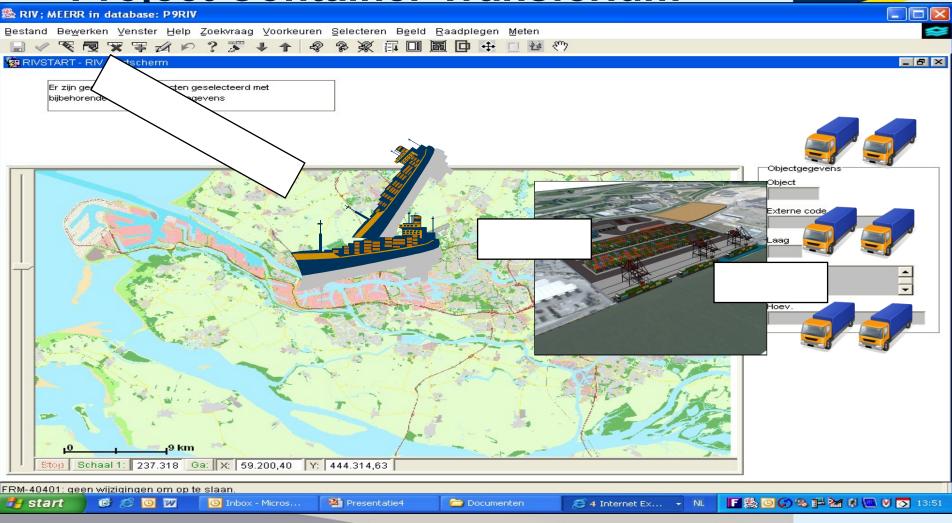








### **Project Container Transferium**





Extended gate





### **Current projects inland terminals**



- Netherlands
  - Capacity: landlord in Wanssum and Alphen a/d Rijn
  - Focus on increased capacity (modal split) and supply chain efficiency. Relocation distribution and empty depot functions.
- Europe
  - Focus on potential role in Duisburg and Czech Republic (as landlord, together with partners) to increase marketshare
- Common goal: establish network of 'Rotterdam Inland Ports', offering high quality services (performance, safety&security, IT, customs status)

#### Conclusion



The mission is huge ..... but not impossible!

Extended Gate concept helps, but more is needed...

Now is the time for action, and co-operation is key

- Vertical (various partners in supply chain)
- Horizontal (between ports) ?



