Dräger Interservices

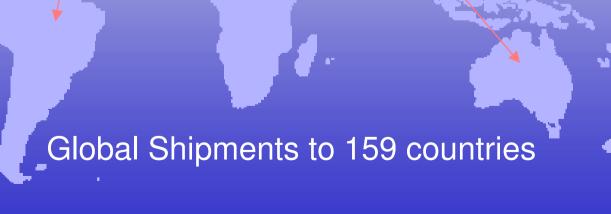




Full Service Logistics
A Complete Package



Logistics Service Provider for technical products





- Dräger Interservices
- Services
- General Terms and Conditions

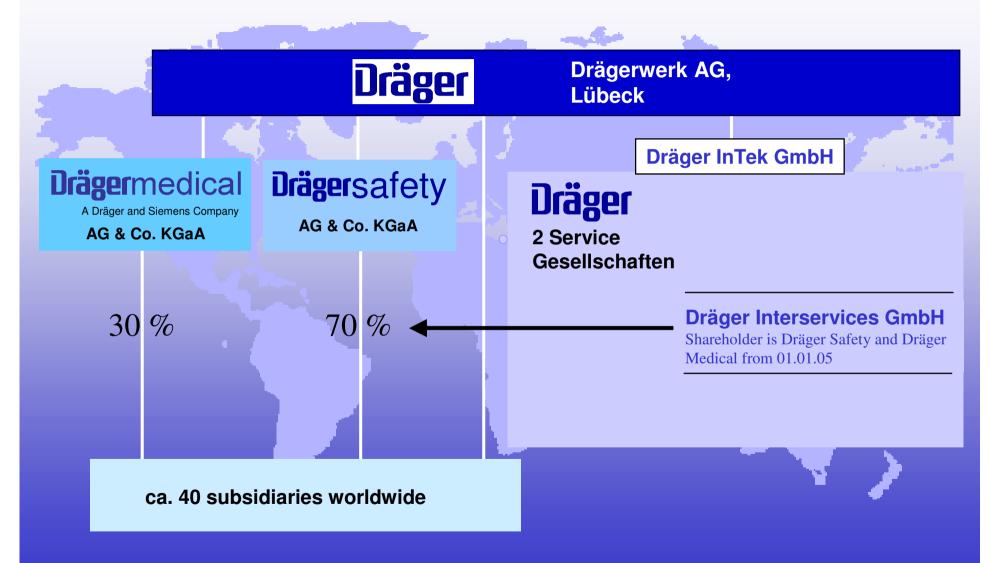
Dräger Interservices

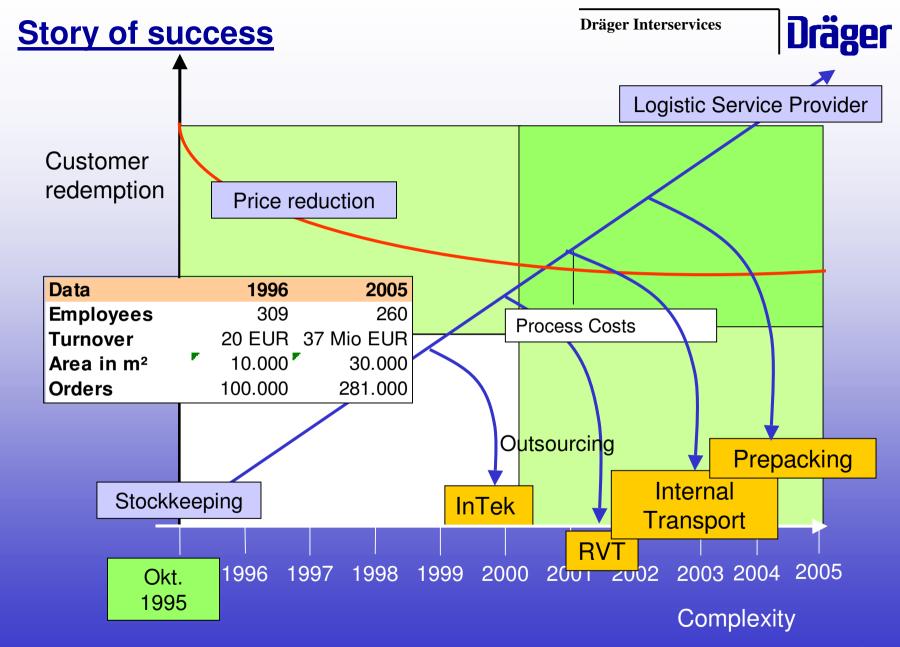
Logistics Service Provider for our customers











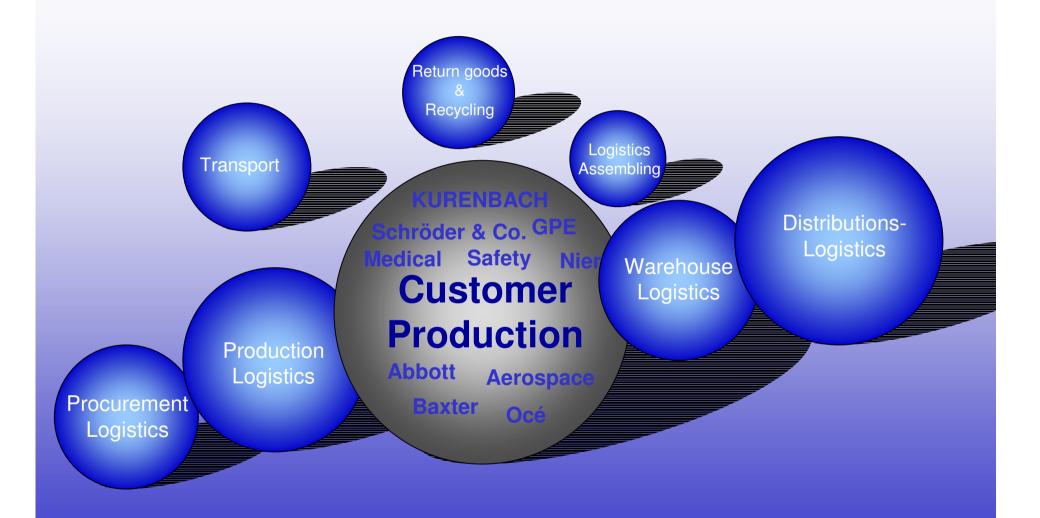


- Dräger Interservices
- Services
- General Terms and Conditions

Supply of Services









Procurement Logistics

Production Logistics

Distribution Logistics

Product
Returns &
Recycling

- Incoming goods handling & inspection
- Certified customs broker for customers
- Transport management
- Packaging & Labeling

- Controlled by Kanban
- Storage near production line
- Picking
- Preparation
- Delivery to Productionline





- Service parts
- Transport management
- Export customs handling
- Dangerous goods handling and documentation
- Aircraft On Ground

- Product Returns
- Waste disposal & Recycling
- Consulting service
- Legaly authorized person for dangerous waste
- Marketing of recycling products
- Public authority management

Logistics consulting and customer service

Supply Of Services





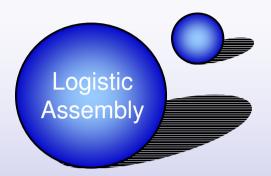
- Stockkeeping
- Order management
- Assembly management
- Returnable wrapping
- Handling of Dangerous goods



Shelves for small parts

Supply Of Services





Technical order management and assembly for:

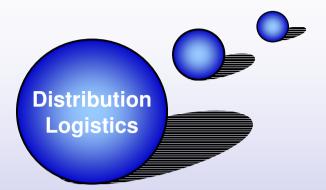
- Pneumatic and electronic sub-assemblies
- Regulators for diving equipment
- Medical hoses



Medical hoses

Supply Of Services





Spare Part Logistics

Direct delivery to service technicians Global

Direct Delivery

Direct delivery to final customers

Global

Consolidated Consignment

Subsidiary warehouse replenishment

Global

Project Management

Hospital furniture and fixtures inclusive all equipment

Transport Broker

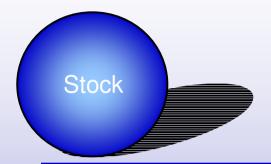
Transport
Organisation
with all
required
needs

Full Service Provider incl. Transport Management



- Dräger Interservices
- Services
- Equipment and Key Facts





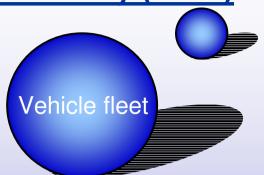
- 5 Main warehouses locations
- 1 Warehouse in Pittsburgh (USA)
- **2** Fully automated warehouses
- **24.000** Pallet storing positions
 - 1.800 m² Shelved racking systems
- ca. 38.000 Part-numbers on Stock
 - 200 Mio. € Value on stock



Distributioncenter

Equipment And Operating Efficiency (2005)





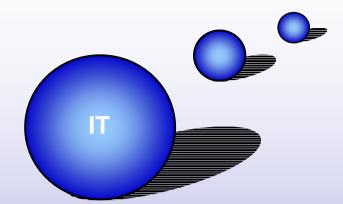
Cooperation with

Heinr. LONGUET GEGR. 1856

city logistics





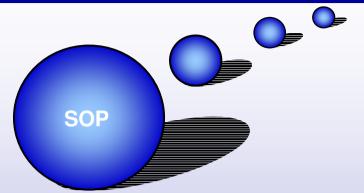


Logistische Abwicklungs-Software LOGIS, S-Warehouse

Self-development-DB SAP R/3 (Customer)

Standard Of Performance





Order Processing Standard Parcel	latest order entry: 02:00 P.M.	Departure Lübeck: 04:00 P.M.
Order Processing Urgent Parcel	latest order entry : 04:00 P.M.	Departure Lübeck: 06:00 P.M.
Order Processing Direct Delivery	within 24 hrs	

Dräger Interservices

Equipment And Operating Efficiency (2005)

Dräger

Order management

Orders p.a.: **285,000**

Picks p.a.: **830,000**

Items per order [ø]: 2.9

Shipments p.a.: 200,000

Performance Standard > 95.0%

Spare Parts > 99.5%





Expirience For Ten Years In Our Core Capabilities:

- Handling Of Technical Products
- Storage and Ordermanagement
- Configuration and Assambly
- Transport Brokerage



Thank you for your attention

