LÜBECK

■ Business Development Corporation

Lübeck: High Potential





Lübeck at a glance









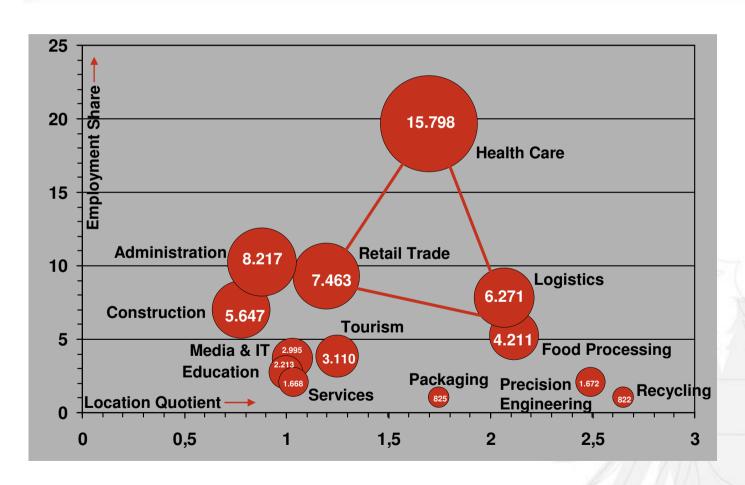




Hanseatic City of Lübeck

- Population: 213,000 within the city limits, Population: 560,000 in the Lübeck region,
- 77,000 full time employees,
- 115,000 employees in total,
- 4 universities and 5,500 students,
- Germany's third largest universal port,
- home to 3 nobel prize winners,
- 850 years experience in international trade.

Lübeck Clusters: Health Care, Logistics & Food Processing



What we are known for: Products "Made in Lübeck"













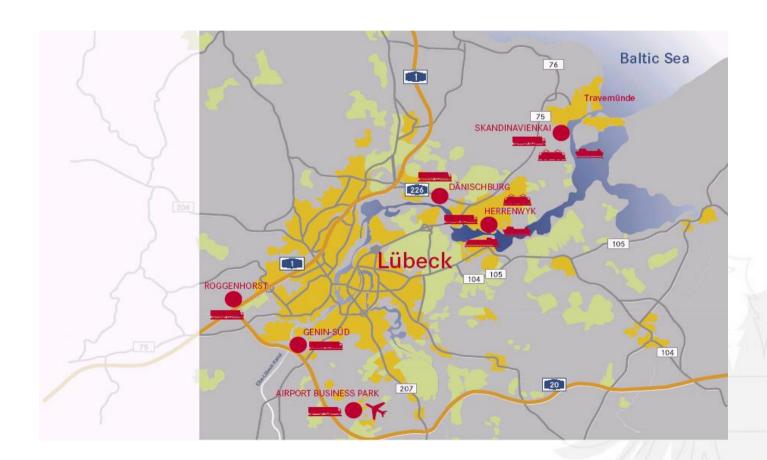
Companies in Lübeck

- 12 of the largest Schleswig-Holstein companies are headquartered in Lübeck
 = 4 billion € turnover,
- 11 of the largest Schleswig-Holstein employers are located in Lübeck
 15,000 employees,
- 16,500 small and medium sized enterprises employ an additional 100,000 persons.

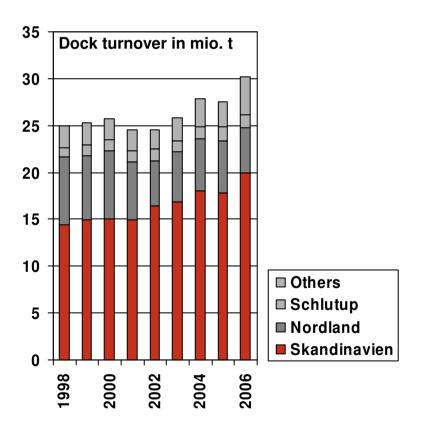
Lübeck logistics: A Location with More



Lübeck Logistics: Individually tailored locations



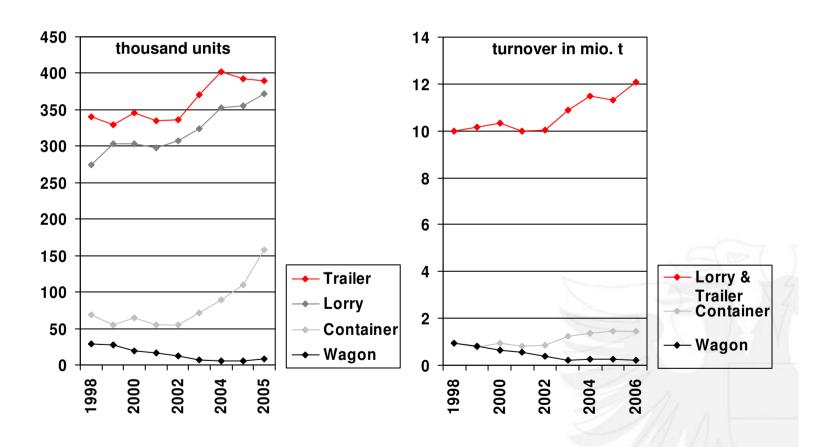
Lübeck Logistics: More on offer for Logistics Businesses



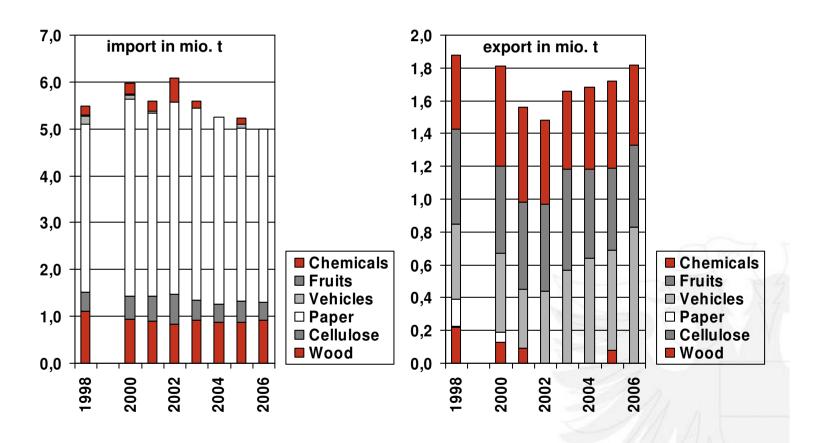
Even more at second glance: Ports of Lübeck

- Largest ferry port in Europe,
- Germany's largest Baltic Sea port,
- 30 million tonnes annual dock turnover,
- 400,000 tonnes annual inland waterway turnover,
- 125 sailings per week to 25 Baltic ports,
- 35 block train connections per per week,
- 290,000 passengers.

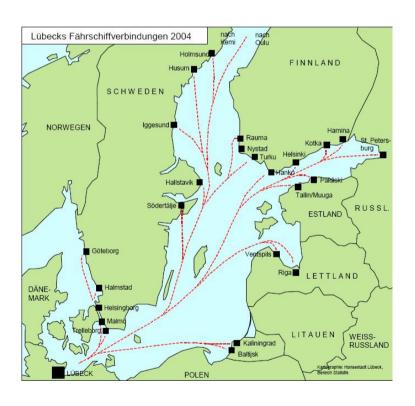
Lübeck Logistics: "Modal Split"



Lübeck Logistics: Major Goods handled



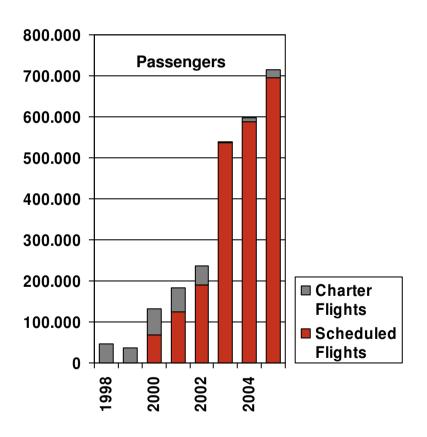
Lübeck Logistics: Major Liner Destinations in the Baltic Sea Region



125 weekly sailings

- Estonia: Paldiski, Tallinn
- Finland: Hanko, Hamina, Helsinki, Kemi, Kotka, Nystad, Oulu, Rauma, Turku
- <u>Latvia</u>: Riga, Ventspils
- Sweden: Göteborg, Hallstavik, Halmstad, Helsingborg, Holmsund, Husum, Iggesund, Malmö, Södertälje, Trelleborg,
- Russia: Baltijsk, Kaliningrad, St. Petersburg.

Lübeck Logistics: Lübeck by Air



Lübeck by air: Airport Blankensee

- scheduled flights to Bergamo,
 Dublin, Gdansk, London,
 Marseille, Pisa, Stockholm,
- continously increasing number of passengers,
- planned upgrading of infrastructure: ILS cat. 2, taxiway, runway extension,
- supplemented by the development of the airport business park.

LÜBECK ■ Business Development Corporation
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